Proposal for Allowed Loop Plant Capital Expenditures

July 20, 2011



Larry Thompson, PE Chief Executive Officer Larry.Thompson@Vantagepnt.com

Introduction/Overview



- Efforts to Limit Growth in USF Fund Size Can Have Unintended Consequences if Not Carefully Designed
 - Relying solely on adjusting the National Average Cost Per Loop in a capped HCL mechanism could prompt a "Race to the Top"
 - Adjusting HCL reimbursement percentages would not address the core issue and would skew distribution toward companies who likely need the support less

Introduction/Overview



- Need to Better Ensure Individual Companies that Draw from the USF are Treated Fairly
 - Constrain any "race to the top"
 - Manage future pace of investment-related growth in USF
 - Tie recovery of future investment to replacement of depreciated plant (i.e., where there is the least broadband or a need for upgrades)
- Promotes Smart and Carefully Managed Investment to the Benefit of All
 - Will stimulate targeted broadband deployments and upgrades for consumers where needed most
 - Will help lenders, private investors, and business planners discern whether and to what degree to finance/undertake future broadband deployments

www.vantagepnt.com

Determining Allowed Capital Expenditure



Step 1. Determine <u>Current</u> Loop Investment

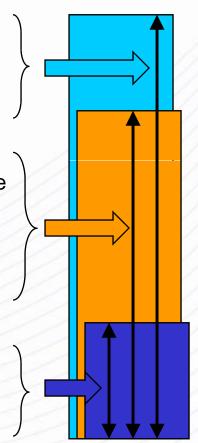
- Based on LEC existing study area
- Total Loop Investment (from books) adjusted for Inflation

Step 2. Determine Future Allowable Investment (FAI)

- Assumes LEC can replace facilities that are beyond their end of life (fully depreciated)
- Sets the total "budget" allowed for LEC investment by reference to what needs replacement
- Current Loop Investment (Step 1) times ratio of depreciated loop investment to loop investment from books

Step 3. Determine <u>Current Year</u> Allowable Investment

- Determine portion of FAI that can be replaced in current year
- Goal is to spread investment over time
- "Allowable" means potentially recoverable in current year –
 carriers could choose to invest more as needed, but would go
 without support in that year (and/or going forward if there is no
 available "budget" for such investment in subsequent years)



www.vantagepnt.com

Step 1: Determine Current Loop Investment (Tot INV)



- Determine Booked Local Loop Investment for each RoR-Regulated Company (RLEC)
 - Cat. 1/Cat. 4.13 Exchange Line Cable & Wire Facilities and Equipment (Excluding Wideband)
 - Cat. 2/Cat. 4.11 Wideband and Exchange Trunk Cable & Wire Facilities and Equipment
- Determine "current" loop investment by adjusting "booked" value for inflation
 - Bring booked investment forward to current dollars
 - This is the total study area investment (Tot INV)

Step 2: Determine Future Allowable Investment (FAI)

- "Sets the budget" for each RLEC study area
- Calculate the ratio of (a) local loop accumulated depreciation to (b) booked local loop investment for each RLEC study area

$$\mathsf{FAI} = \left(\frac{\mathsf{a}}{\mathsf{b}}\right) * (\mathsf{Tot}\;\mathsf{INV})$$

- Effectively allows only replacement of depreciated plant – helps control growth in USF and ensure funds go where needed most
 - Depreciated plant has reached end of life
 - Need for "safety valve" and greenfield exemptions

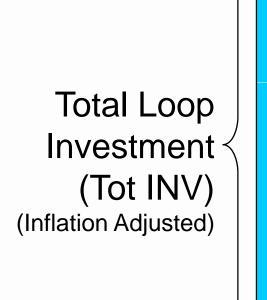
Step 3: Spread FAI over Investment Period

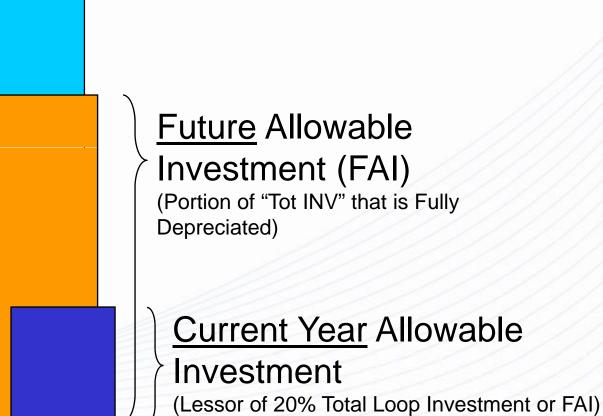


- This "sets the pace" at which the "budget" can be spent
 - Minimizes/paces the demand on USF
- Proposed Method for Spreading FAI over Investment Period to Determine <u>Current Year</u> Allowable Investment
 - Loop plant investment amount eligible for USF support in any given year would be the lesser of: (a) 20% Total INV or (b) FAI
 - Investments in excess of those eligible for USF in current year may be rolled over by RLEC to next year for <u>potential</u> USF support based upon same analysis

Recap of Allowed Loop Investment







Other Considerations



- Calculations repeated each year to determine loop plant investment amount eligible for USF in that year
- Small Company Investments
 - Inefficient to spread over 5 years for very small companies
 - If a LEC's Total INV is less than \$4M, the full amount should be allowed and supported in a given year
- Normal maintenance and routine upgrades
 - 5% of Total INV should be allowed regardless of FAI

Other Considerations (cont'd)



- Greenfield Builds
 - Greenfield builds should be allowed in addition to any FAI or maintenance and routine upgrades – no plant to depreciate associated with such areas
- "Safety Valve" Waiver Process
 - Streamlined process needed to accommodate:
 - Unforeseen technology/equipment/materials costs
 - Other special circumstances associated with deployments in remote, hard-to-serve areas
 - Local changes not reflected in booked investments

Example 1 – Company with Mostly Depreciated Plant



- Estimate Total Investment
 - Total Loop Plant (from books) = \$87.6M
 - Apply Inflation Factor = \$100M (Tot INV)
- Future Allowable Investment
 - Total Loop Depreciation = \$75.2M
 - Depreciation Ratio = \$75.2M/\$87.6M = 0.858
 - \$100M*0.858 = \$85.8M
 - \$85.8M = Future Allowable Investment
- Spread Future Allowable Inv over Inv Period
 - Maximum of \$20M can be invested in current year
 (20% of \$100M is maximum investment for current year)

Example 2 – Company with Little Depreciated Plant



- Estimate Total Investment
 - Total Loop Plant (from books) = \$65.2M
 - Apply Inflation Factor = \$70M (Tot INV)
- Future Allowable Investment
 - Total Loop Depreciation = \$9.3M
 - Depreciation Ratio = \$9.3M/\$65.2M = 0.14
 - \$70M*0.14 = \$9.8M
 - \$9.8M = Future Allowable Investment
- Spread Future Allowable Inv over Inv Period
 - Maximum of \$9.8M can be invested in current year (20% of \$70M is greater than \$9.8M)

Example 3 - Small Company



- Estimate Total Investment
 - Total Loop Plant (from books) = \$4.0M
 - Apply Inflation Factor = \$4.5M (Tot INV)
- Future Allowable Investment
 - Total Loop Depreciation = \$2.5M
 - Depreciation Ratio = 2.5M/4.0M = 0.625
 - \$4.5M*0.625 = \$2.8M
 - \$2.8M = Future Allowable Investment
- Spread Future Allowable Inv over Inv Period
 - Maximum of \$2.8M can be invested in current year
 - (20% of \$4.5M is \$900K and \$2.8M is less than \$4M minimum)

Thank you.

